



THE CITY OF
SAN DIEGO
♦
CALIFORNIA

ERP System Integrator Selection

Team Members

- Lori Jo Zehner (SDDPC)
- George Brister (Project Mgr)
- Ed Wochaski (Finance Lead)
- Patrick Kelleher (Purchasing)
- Elizabeth Monillas (Benefits)
- Joan Knabel (Human Resources)
- Matt McGarvey (CIO)
- Marlyn Webb (SDDPC)
- Laura Atkinson (SDDPC)
- Liz Mueller (General Services)
- Mike Bresnahan (Water)
- Nader Tirandazi (Public Works)
- Bob Jenkins (SDDPC)
- Mike Guay (Advisor)

Summary of Process

- RFP for System Integration (SI) Services
 - Issued June 2007
 - Responses due July 30, 2007
 - Two Respondents: Axon Solutions Inc, IBM Global Management Services
- Scoring and Selection (August 2007)
 - RFP Written Response Criteria
 - Oral Presentations
 - References
- Negotiations (August 2007)
 - Contract Terms
 - Pricing

Team Recommendation

- Recommendation: Select Axon Solutions Inc
 - Higher Scores from RFP
 - Higher Scores from Oral Presentations
 - Higher Scores from Reference Checking
 - Lower Price by several \$Million
 - Highest Quality Customer Satisfaction (Conducted by SAP)

Project Overview

- Phase 1 (Sept 2007 – October 2008)
 - Core Financials and Procurement
- Phase 2 (November 2007 – January 2009)
 - Core Human Resources, Benefits, Payroll
- Phase 3 (Planned Future Functionality – 2009)
 - Budget Preparation
 - Treasury – Tax and Collections
- Total Dollars: \$18.8 million